# NOHO GALLERY

48 UNIT PORTFOLIO • COVETED NOHO ARTS DISTRICT LOCATION

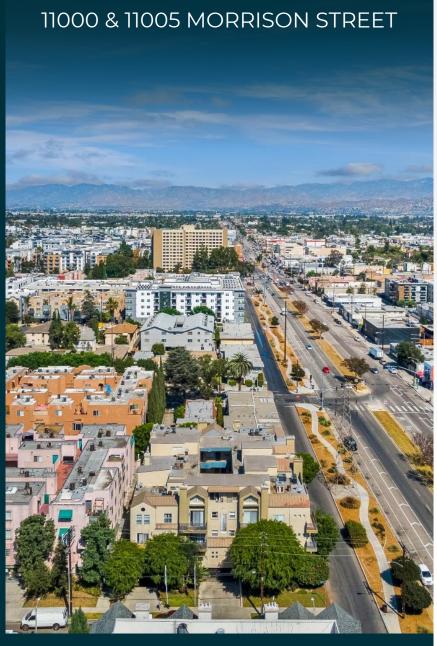
11000 MORRISON STREET 11005 MORRISON STREET



Marcus & Millichap

NORTH HOLLYWOOD, CA 91601 =

# NOHO GALLERY



# PROPERTY SUMMARY

48,822

**COMBINED GROSS SF** 

28,609

COMBINED LOT SF

1989

YEAR BUILT

48

**COMBINED UNITS** 

PRICING		
OFFERING PRICE		\$22,000,000
PRICE/UNIT		\$458,333
PRICE/SF		\$450.62
GIM	14.62	12.60
CAP RATE	4.11%	5.15%
CASH-ON-CASH	5.50%	7.83%
	Current	Market

Existing Debt to be Assumed			
Down	45%	\$9,882,000	
Loan	55%	\$12,118,000	
Interest Rate		2.97%	
Interest Rate Only Ur	ntil	12/31/2027	
Matures		12/31/2030	

# NOHO GALLERY 48 UNIT PORTFOLIO









# FACING SOUTH NOHO GALLERY

48 UNIT PORTFOLIO • COVETED NOHO ARTS DISTRICT LOCATION



# PROPERTY OVERVIEW

Marcus & Millichap is pleased to present NoHo Gallery Apartments, a well maintained two property portfolio situated directly across the street from one another. Each building is comprised of twenty-four (24) units for a total of forty-eight (48) units. The subject properties are located at 11000 & 11005 Morrison Street in the highly sought-after NoHo Arts District neighborhood of North Hollywood, California. Built in 1989, the properties are not subject to LA City Rent Control (only subject to California State Rent Control). The building features a favorable unit mix consisting of (14) 1 bed/1 bath units, (1) 1 bed/1 bath plus loft units, (29) 2 bed/2 bath units and (4) 2 bed/2 bath plus loft units. Units feature central heat/air-conditioning, stainless steel appliances, quartz counter tops, wood floors, oversized closets and private balconies. The buildings feature fitness center, secure gated access, subterranean parking, elevator and an on-site laundry facility. The total size of the two buildings are 48,822 square feet and sits on a 28,609 square feet of land that is LAR4 zoned.

NoHo Gallery Apartments is located in the trendy NoHo Arts District Neighborhood, one of the strongest rental submarkets in Southern California. NoHo Gallery Apartments features a Walk Score of 89 (Very Walkable) as it is in close proximity to grocery stores (Amazon Fresh- .3 mi away), hip cafes, gastropubs, restaurants, coffee shops, chic retail and art galleries. The location also provides residents with excellent accessibility to employment in surrounding areas such as Burbank, Glendale, Sherman Oaks and Encino. The property is located just 0.8 miles to the Metro Red Line/Orange Line North Hollywood Station and is just blocks away from the 101, 134 and 170 freeways.



# NOHO GALLERY

# OPPORTUNITY HIGHLIGHTS

- Excellent below market in place assumable financing: \$12,118,000 loan, interest only unitl 12/31/2027 and matures 12/31/2030
- Well maintained forty-eight (48) unit apartment buildings in the trendy NoHo Arts District
- Built in 1989: not subject to LA City Rent Control (only subject to California State Rent Control)
- ❖ Favorable unit mix consisting of (14) 1 bed/1 bath units, (1) 1 bed/1 bath plus loft units, (29) 2 bed/2 bath units and (4) 2 bed/2 bath plus loft units
- Units feature central heat/air-conditioning, wood-like floors, oversized closets and private balconies (select Units)
- ❖ Buildings feature shared amenities including fitness center, jacuzzi, elevator, secure gated access, subterranean parking and an on-site laundry facility
- Walk Score of 89 (Very Walkable) close proximity to grocery stores (Amazon Fresh.3 mi away), hip cafes, gastropubs, restaurants, coffee shops, chic retail and art galleries
- Located just 0.8 miles to the Metro Red Line/Orange Line North Hollywood Station and is just blocks away from the 101, 134 and 170 freeways











2 BED | 2 BATH + LOFT











BATH 2 BED





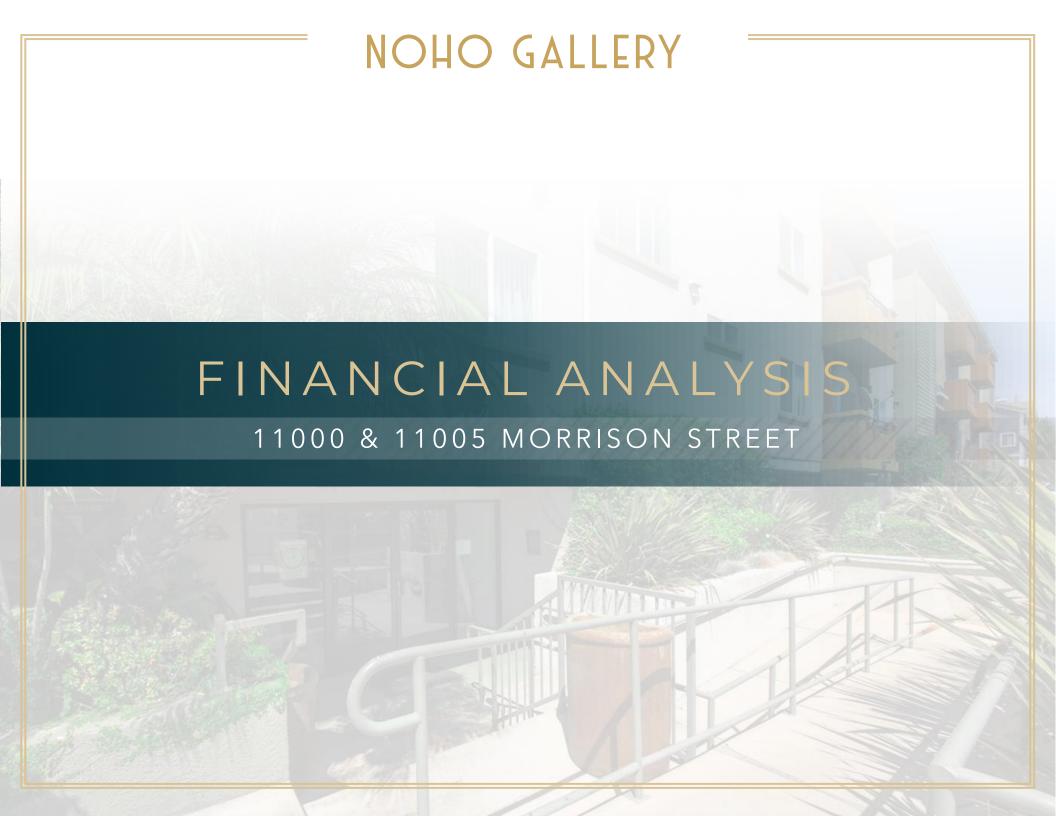












PRICING		
OFFERING PRICE		\$22,000,000
PRICE/UNIT		\$458,333
PRICE/SF		\$450.62
GIM	14.62	12.60
CAP RATE	4.11%	5.15%
CASH-ON-CASH	5.50%	7.83%
	Current	Market

EXISTING DEBT TO BE A	SSUMEI	0
Down	45%	\$9,882,000
Loan	55%	\$12,118,000
Interest Rate		2.97%
Interest Rate Only Until		12/31/2027
Matures		12/31/2030

# FINANCIAL ANALYSIS

**TOTAL RETURN** 

# of Units	Type	Unit SF	Avg.Current	<b>Current Total</b>	Market	<b>Market Total</b>
14	1+1	750	\$2,118	\$29,649	\$2,400	\$33,600
1	1+1+Loft	945	\$2,583	\$2,583	\$2,600	\$2,600
29	2+2	1,100	\$2,606	\$75,564	\$3,100	\$89,900
4	2+2+Loft	1,283	\$2,805	\$11,220	\$3,250	\$13,000
Monthly Sc	hadulad Ra	nt		\$110 016		\$139 100

ANNUALIZED INCOME	Current	Market
Gross Scheduled Rent	\$1,428,192	\$1,669,200
Loss: Vacancy/Doductions	3.0% (\$42.846)	3.0% (\$50.074)

 Less: Vacancy/Deductions
 3.0%
 (\$42,846)
 3.0%
 (\$50,076)

 Total Effective Rental Income
 \$1,385,346
 \$1,619,124

 Other Income
 \$76,408
 \$76,408

 Effective Gross Income
 \$1,461,754
 \$1,695,532

ANNUALIZED EXPENSES		Current		Market
Real Estate Taxes		\$258,546	\$2	258,546
Insurance		\$28,756		\$28,756
Utilities - Electric		\$19,700	9	\$19,700
Utilities - Water/Sewer/Trash		\$55,923		\$55,923
Utilities - Gas		\$17,280	9	17,280
Utility Service Fee		\$3,139		\$3,139
Repairs & Maintenance		\$31,200	9	\$31,200
Landscaping		\$5,160		\$5,160
Elevator Contract		\$5,000		\$5,000
On-Site Payroll		\$60,000	9	\$60,000
Exterminating Contract		\$2,110		\$2,110
Swimming Pool Contract		\$1,200	\$1,200	
Operating Reserves		\$12,000		\$6,000
Management Fee		\$58,470	9	67,821
Total Expenses	9	\$558,484	\$50	61,835
Expenses/Unit		\$11,635	9	\$11,705
Expenses/SF		\$11.44		\$11.51
% of EGI		38.2%		33.1%
RETURN		Current		Market
NOI		\$903,270	\$1,1	133,697
Debt Service	(	\$359,905)	(\$3	59,905)
Net Cash Flow After Debt Service	5.50%	\$543,365	7.83% \$7	773,792
Principal Reduction		\$0		\$0

5.50%

\$543,365

\$773,792

7.83%

# FINANCIAL NOTES

### NOHO NORTH:

### FNMA | \$6,001,000 | 2.97% fixed

• Maturity: 12/31/2030

Interest Only thru: 12/31/2027

• Prepayment Penalty: Yield Maintenance until 12/31/2027, 1% thereafter

### **NOHO SOUTH:**

### FNMA | \$6,117,000 | 2.97% fixed

• Maturity: 12/31/2030

Interest Only thru: 12/31/2027

• Prepayment Penalty: Yield Maintenance until 12/31/2027, 1% thereafter

### **INCOME:**

- Gross Scheduled Rent: Current rents based on seller's rent roll as of 9/6/2022.
- Physical Vacancy: Based on estimated 3% vacancy rate.
- <u>Utility Bill Back</u>: Current based on seller's Income Statement (Jul 2021-Jun 2022).
- Pet/Laundry/Cable Income: Based on seller's Income Statement (Jul 2021-Jun 2022).

### **EXPENSES:**

- Real Estate Taxes: Based on 2021-2022 tax rate per Los Angeles County Tax Assessor website.
- Insurance: Based on seller's Income Statement (Jul 2021-Jun 2022).
- <u>Utilities Electric</u>: Based on seller's Income Statement (Jul 2021-Jun 2022).
- <u>Utilities Water/Sewer/Trash</u>: Based on seller's Income Statement (Jul 2021-Jun 2022).
- Utilities Gas: Based on seller's Income Statement (Jul 2021-Jun 2022).
- <u>Utility Service Fee</u>: Based on seller's Income Statement (Jul 2021-Jun 2022).
- Repairs & Maintenance: Based on estimated \$650 per unit annually.
- <u>Landscaping</u>: Based on seller's Income Statement (Jul 2021-Jun 2022).
- <u>Elevator Contract</u>: Based on estimated \$2,500 per year.
- On-Site Payroll: Estimated based on \$5,000 per month.
- Exterminating Contract: Based on seller's Income Statement (Jul 2021-Jun 2022).
- Swimming Pool Contract: Based on estimated \$100 per month.
- Operating Reserves: Based on estimated \$250 per unit annually.
- Management Fee: Based on estimated 4% management fee.

# RENT ROLL NOHO GALLERY

			CURRE	INI KEINIS	WAKKE	I KENIS
Unit #	Type	Estimated SF	<b>Current Rent</b>	<b>Current Rent/SF</b>	Market Rent	Mkt Rent/SF
11000-101	2+2	1,100	\$2,525	\$2.30	\$3,100	\$2.82
11000-102	2+2	1,100	\$2,740	\$2.49	\$3,100	\$2.82
11000-103	1+1	750	\$1,950	\$2.60	\$2,400	\$3.20
11000-104	1+1	750	\$2,165	\$2.89	\$2,400	\$3.20
11000-105	2+2	1,100	\$2,685	\$2.44	\$3,100	\$2.82
11000-106	2+2	1,100	\$2,495	\$2.27	\$3,100	\$2.82
11000-107	2+2	1,100	\$2,375	\$2.16	\$3,100	\$2.82
11000-108	1+1	750	\$2,172	\$2.90	\$2,400	\$3.20
11000-201*		1,100	\$3,100	\$2.82	\$3,100	\$2.82
11000-202	2+2	1,100	\$2,495	\$2.27	\$3,100	\$2.82
11000-203	1+1	750	\$2,550	\$3.40	\$2,400	\$3.20
11000-204	2+2	1,100	\$2,425	\$2.20	\$3,100	\$2.82
11000-205	2+2	1,100	\$2,910	\$2.65	\$3,100	\$2.82
11000-206	2+2	1,100	\$2,795	\$2.54	\$3,100	\$2.82
11000-207	2+2	1,100	\$2,525	\$2.30	\$3,100	\$2.82
11000-208	1+1	750	\$2,175	\$2.90	\$2,400	\$3.20
11000-301	2+2	1,100	\$2,570	\$2.34	\$3,100	\$2.82
11000-301	2+2	1,100	\$2,450	\$2.23	\$3,100	\$2.82
11000-303	1+1	750	\$2,050	\$2.73	\$2,400	\$3.20
11000-304	2+2	1,100	\$2,495	\$2.27	\$3,100	\$2.82
11000-305*	2+2	1,100	\$3,100	\$2.82	\$3,100	\$2.82
11000-305	2+2	1,100	\$2,525	\$2.30	\$3,100	\$2.82
11000-307	2+2	1,100	\$2,395	\$2.18	\$3,100	\$2.82
11000-307	1+1	750	\$1,995	\$2.66	\$2,400	\$3.20
11005-101*		1,100	\$3,100	\$2.82	\$3,100	\$2.82
11005-101	2+2	1,100	\$2,695	\$2.45	\$3,100	\$2.82
11005-103	1+1	750	\$2,005	\$2.67	\$2,400	\$3.20
11005-104	2+2	1,100	\$2,450	\$2.23	\$3,100	\$2.82
11005-104	2+2	1,100	\$2,825	\$2.57	\$3,100	\$2.82
11005-106	2+2	1,100	\$2,450	\$2.23	\$3,100	\$2.82
11005-107	2+2	1,100	\$2,495	\$2.27	\$3,100	\$2.82
11005-201	2+2	1,100	\$2,500	\$2.27	\$3,100	\$2.82
11005-201	2+2	1,100	\$2,399	\$2.18	\$3,100	\$2.82
11005-202	1+1	750	\$2,095	\$2.79	\$2,400	\$3.20
11005-203	2+2	1,100	\$2,073 \$2,495	\$2.77	\$3,100	\$2.82
11005-204	2+2	1,100	\$2,495 \$2,495	\$2.27	\$3,100	\$2.82
11005-206	2+2	1,100	\$2,495 \$2,605	\$2.37	\$3,100	\$2.82
11005-207	2+2	1,100	\$2,450 \$2,450	\$2.23	\$3,100	\$2.82
11005-206 11005-207 11005-208	1+1	750	\$1,995	\$2.66	\$2,400	\$3.20
11005-208	2+2+Loft	1,283	\$2,650	\$2.07	\$3,250	\$2.53
11005-301	2+2+Loft		\$2,750	\$2.07	\$3,250	\$2.53
11005-302	1+1+Loft		\$2,730	\$2.73	\$2,600	\$2.75
11005-304	2+2+Loft	1,283	\$2,795	\$2.73	\$3,250	\$2.53
11005-304	1+1	750	\$2,795 \$2,045	\$2.73	\$2,400	\$3.20
11005-305	1+1	750	\$2,045 \$2,357			\$3.20
		750		\$3.14	\$2,400	
11005-307	1+1		\$2,100	\$2.80	\$2,400	\$3.20
11005-308	2+2+Loft	1,283	\$3,025	\$2.36	\$3,250	\$2.53
11005-309	1+1	750	\$1,995	\$2.66	\$2,400	\$3.20
Totals:		48,477	\$119,016		\$139,100	

**CURRENT RENTS** 

MARKET RENTS



1 <b>5543 Case Ave</b> 18 2002 14,200 0.33 4 - 1+1 6/1/2022 \$8,350,000 North Hollywood, CA 91601 14 - 2+2	\$463,889	¢r00		
North Hollywood, CA 91601		\$588	4.28%	16.64
14 - 272				
The Academy on Case				
2 <b>5044 Bakman Ave</b> 46 2017 54,271 0.51 10/8/2021 \$25,000,000	\$543,478	\$461	-	-
North Hollywood, CA 91601				
Sedona Apartments				
3 <b>5325 Denny Ave</b> 17 1989 17,610 0.31 17 - 2+2 4/23/2021 \$6,600,000	\$388,235	\$375	4.42%	14.93
North Hollywood, CA 91601				
Denny Avenue Apartments				
4 <b>10755 Kling St</b> 19 1992 17,660 0.34 6 - 1+1 4/8/2021 \$6,350,000	\$334,211	\$360	3.76%	14.73
North Hollywood, CA 91602 13 - 2+2				
Buena Ventura				
5 <b>5327 Hermitage Ave</b> 42 2018 57,198 0.55 4 - 1+1.5 3/5/2021 \$21,250,000	\$505,952	\$372	4.00%	15.60
Los Angeles, CA 91607 31 - 2+2				
Park Village Apartment Homes 4 - 3+2				
3 - 3+3				
6 <b>11230 Camarillo St</b> 24 1984 19,473 0.34 8 - Studio 6/14/2021 \$8,320,500	\$346,688	\$427	-	-
West Toluca Lake, CA 91602 11 - 1+1				
Via Toluca Lake 5 - 2+2				
				_
AVERAGES 30,069	\$372,158	\$430	4.12%	15.48
S <b>NoHo Gallery</b> 48 1989 48,822 0.67 14 - 1+1 On Market \$22,000,000	\$458,333	\$451	4.11%	14.62
11000 & 11005 Morrison Street 1 - 1+1+Loft				
North Hollywood, CA 91601 29 - 2+2				
4 - 2+2+Loft				

### 11000 & 11005 Morrison Street

North Hollywood, CA 91601



		Units	Unit Type
Offering Price	\$22,000,000	14	1+1
Price/Unit	\$458,333	1	1+1+Loft
Price/SF	\$451	29	2+2
Cap Rate	4.11%	4	2+2+Loft
GIM	14.62		
Total Units	48		
Year Built	1989		

### 5543 Case Ave

North Hollywood, CA 91601



COE	6/1/2022	Units	<b>Unit Type</b>
Sales Price	\$8,350,000	4	1+1
Price/Unit	\$463,889	14	2+2
Price/SF	\$588		
Cap Rate	4.28%		
GRM	16.64		
Total Units	18		
Year Built	2002		

### 5044 Bakman Ave

North Hollywood, CA 91601



COE	10/8/2021	Units	Unit Type
Sales Price	\$25,000,000		
Price/Unit	\$543,478		
Price/SF	\$461		
Cap Rate	-		
GRM	-		
Total Units	46		
Year Built	2017		

Unit mix not provided. Newer vintage building.

# 5325 Denny Ave

North Hollywood, CA 91601



COE	4/23/2021	Units	Unit Type
Sales Price	\$6,600,000	17	2+2
Price/Unit	\$388,235		
Price/SF	\$375		
Cap Rate	4.42%		
GRM	14.93		
Total Units	17		
Year Built	1989		

# 10755 Kling St

North Hollywood, CA 91602



COE	4/8/2021	Units	<b>Unit Type</b>
Sales Price	\$6,350,000	6	1+1
Price/Unit	\$334,211	13	2+2
Price/SF	\$360		
Cap Rate	3.76%		
GRM	14.73		
Total Units	19		
Year Built	1992		

# 5327 Hermitage Ave

Los Angeles, CA 91607



COE	3/5/2021	Units	Unit Type
Sales Price	\$21,250,000	4	1+1.5
Price/Unit	\$505,952	31	2+2
Price/SF	\$372	4	3+2
Cap Rate	4.00%	3	3+3
GRM	15.60		
Total Units	42		
Year Built	2018		

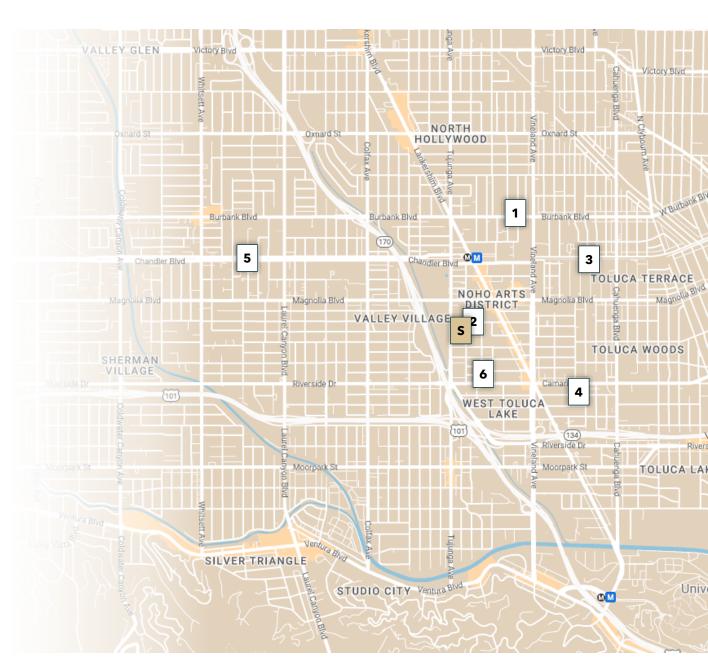
Newer construction, however property is subject to LA City rent control.

### 11230 Camarillo St

West Toluca Lake, CA 91602

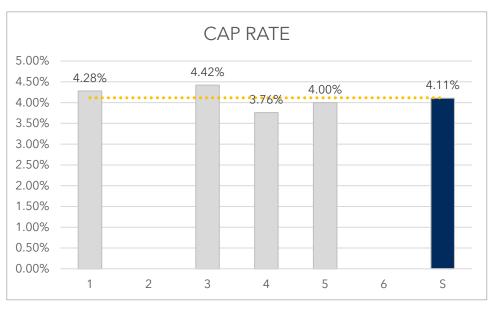


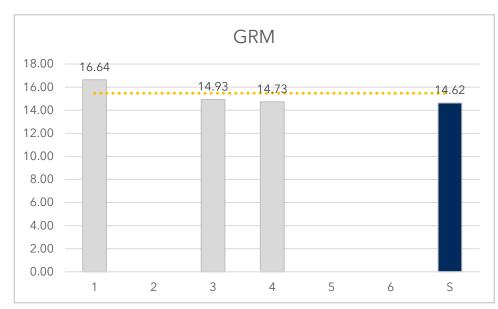
COE	6/14/2021	Units	Unit Type	
Sales Price	\$8,320,500	8	Studio	
Price/Unit	\$346,688	11	1+1	
Price/SF	\$427	5	2+2	
Cap Rate	-			
GRM	-			
Total Units	24			
Year Built	1984			









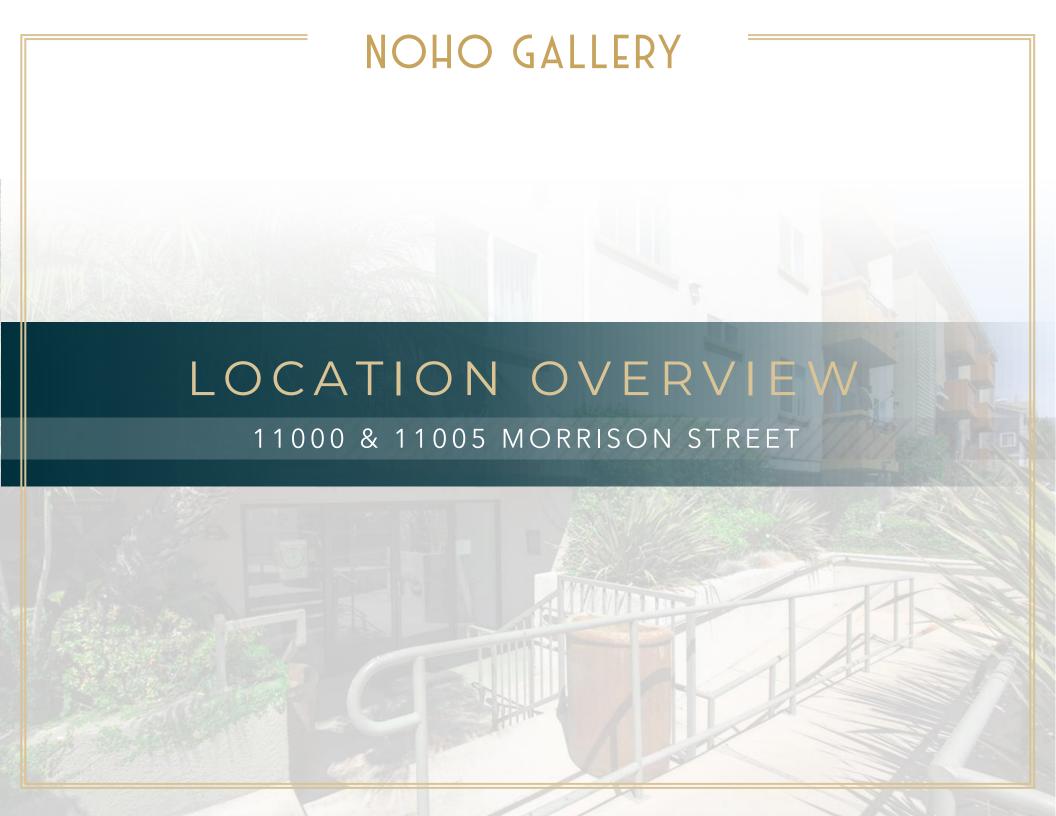


# RENT COMPARABLES

						ONE BEI	DROOM		TWO BEI		DROOM	
		ADDRESS	BUILT	UNITS	TYPE	UNIT SF	RENT	RENT/SF	TYPE	UNIT SF	RENT	RENT/SF
1	1	11020 Hesby St	1989	36	1+1	880	\$2,150	\$2.44				
		North Hollywood, CA 91601										
		Academy Terrace										
2	7	11047 Otsego St	1991	49	1+1	800	\$2,290	\$2.86				
	White ?	North Hollywood, CA 91601										
		Windfaire Apartments										
3		4444 Ensign Ave	1978	40	1+1	750	\$2,098	\$2.80				
		Los Angeles, CA 91602										
		Toluca Lake Village										
4	~ 260	5055 Bakman Ave	1986	33					2+2	1,000	\$2,650	\$2.65
	E TO	North Hollywood, CA 91601										
		Bakman Apartments										
5		11220 Moorpark St	1963	77					2+1.5	975	\$2,875	\$2.95
		North Hollywood, CA 91602										
		Woodbridge Park										
6		4624 Cahuenga Blvd	1968	32					2+2	1,000	\$2,750	\$2.75
		Toluca Lake, CA 91602										
7	- 1000	11262 Otsego St	2018	49	1+1	612	\$2,550	\$4.17				
		Los Angeles, CA 91601										
		Otsego Noho Apartments										
8		5225 Blakeslee Ave	1989	248	1+1	649	\$2,467	\$3.80	2+2	925	\$3,181	\$3.44
		Los Angeles, CA 91601										
		Academy Village										
9		11055 Cumpston St	2014	25	1+1	765	\$2,379	\$3.11				
	- 11 T	Los Angeles, CA 91601										
	ACTIVITY OF	Serenity Apartments										
		AVERAGES	1988			743	\$2,322	\$3.20		975	\$2,864	\$2.95
_		Nalla Callarra	1000	40	1 . 1	750	£0.440	£0.00	2 : 2	4 400	<u> </u>	£0.07
S		NoHo Gallery	1989	48	1+1	750	\$2,118	\$2.82	2+2	1,100	\$2,606	\$2.37
		11000 & 11005 Morrison Street			1+1+Loft	945	\$2,583	\$2.73	2+2+Loft	1,283	\$2,805	\$2.19
	***	North Hollywood, CA 91601										

# RENT COMPARABLES









Today, The NoHo Arts District, in conjunction with greater North Hollywood, is being transformed into a regional center, in large part as a result of the construction of Metro Stations for the Red Line and the Orange Line, two lines that have made the neighborhood into a regional hub for the San Fernando Valley.

Medium- and high-density developments are being built around the Metro Station, making the Arts District a center of citywide development, with the intent of creating a walkable urban village. North Hollywood's landscape (and the Art's District as a result) has been transformed in recent years, with condominium towers (including a fifteen-story building on Lankershim Boulevard being built in the midst of older one-story bungalows and small apartment complexes.



# NoHo Arts District

# **WALKABLE HAVEN**

The NoHo Arts District is one of the most walkable neighborhoods in all of Los Angeles. This hip, urban core allows residents to live, work and play in one locale. Filled with live theaters, professional dance studios, art galleries, recording studios, boutiques and a myriad of dining options, the NoHo Arts District is considered one of the most popular cultural destinaions in Los Angeles.

### **LIBATIONS**

Federal Bar District Pub Brickyard Pub Player One Tiki No No Bar Firefly

### **FITNESS**

AT1 Fitness
24 Hr Fitness
No Limit
GoTribe Fitness
Pure Barre
HK Fitness
Orangetheory

### **EATS/CAFES**

Amazon Fresh
El Tejano
Republic of Pie
Café NoHo
Tamashii Ramen
Vicious Dogs
Pitfire Pizza
City Kitchen Cafe

### THE "IT" NEIGHBORHOOD

At about 1.5 square miles, the district's general markers run from Chandler Avenue to the north, Cahuenga Boulevard to the east, Tujunga Avenue to the west, and Camarillo Street to the south. The major cross streets are Lankershim and Magnolia Boulevards, which in the last two decades have emerged as the intersection of an ever-evolving vibrant urban community filled with small theaters, arts-related activities and classes, restaurants and bars, apartments, and mixed-use buildings.

Today, The NoHo Arts District, in conjunction with greater North Hollywood, is being transformed into a regional center, in large part as a result of the construction of Metro Stations for the B Line and the G Line, two lines that have made the neighborhood into a regional hub for the San Fernando Valley.



EL PORTAL THEATHRE



LOFTS AT NOHO



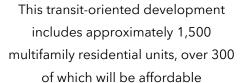
THE FEDERAL

# PATH TO PROGRESS

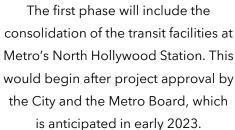
### **ARTS DISTRICT DEVELOPMENT**

As a joint development effort with Metro, District NoHo will transform the underutilized 15-acre site at the B Line (Red) and G Line (Orange) station into an arts district-inspired urban village. District NoHo will bring much-needed housing, office and retail steps from transit and it will serve as a gathering space to amplify the thriving community of North Hollywood





100,000SF of community serving retail and restaurant space, and 500,000SF of office space that are all integrated with a new, integrated transit center as well as bicycle and parking facilities.





The project will create thousands of new job opportunities in the construction, service, and office sectors as well as substantial property and business tax revenue to the City and County of Los Angeles.



# LIGHT RAIL

# VAN NUYS BOULEVARD

Metro has issued a staff recommendation to select light rail as the locally preferred alternative for the East San Fernando Valley Transit Corridor. The proposed transit line would run approximately 9.2 miles along Van Nuys Boulevard and the San Fernando railroad right-of-way, terminating at the Sylmar Metrolink Station in the north and the Orange Line busway in the south. Plans call for 14 stations with an end-to-end travel time of 31 minutes.

### **STATIONS**

- Sylmar/San Fernando
- Maclay Station
- Paxon Station
- Van Nuys/San Fernando Station
- Laurel Canyon Station
- Arleta Station
- Woodman Station

- Nordhoff Station
- Roscoe Station
- Van Nuys Metrolink Station
- Sherman Way Station
- Vanowen Station
- Victory Station
- Van Nuys Orange Line Station



# SAN FERNANDO VALLEY

### **COMMUNITY OVERVIEW**

Almost 1.9 million people reside in the San Fernando Valley, which includes the submarkets of Chatsworth / Northridge-Northwest San Fernando Valley; Van Nuys-Northeast San Fernando Valley; Woodland Hills; Burbank-Glendale-Pasadena; as well as Sherman Oaks-North Hollywood-Encino. The area's population is expected to increase by nearly 45,000 new residents through 2021.

### AFFI UFNT SYNFRGY

Key Valley neighborhoods such as Hidden Hills, Calabasas, Agoura Hills and Woodland Hills each have average household incomes higher than other Los Angeles highprofile communities such as Brentwood, Santa Monica and West Los Angeles.

There is a diverse economy whose GDP is fueled by the Financial Services, Information Technology, Entertainment, Healthcare, and Advanced Manufacturing sectors among others. Moreover, the region offers more affordable commercial space than other major U.S. regions. Healthcare is also a major source of employment with providers that include Kaiser Permanente, and Providence Health & Services. As a result of its large concentration of high-salaries and successful companies, the area's median household income of \$71,543 per year has risen dramatically since 2000.



UNIVERSAL MUSIC GROUP



COMCAST















# OCAL LANDMARKS



**WARNER BROTHERS STUDIOS** 



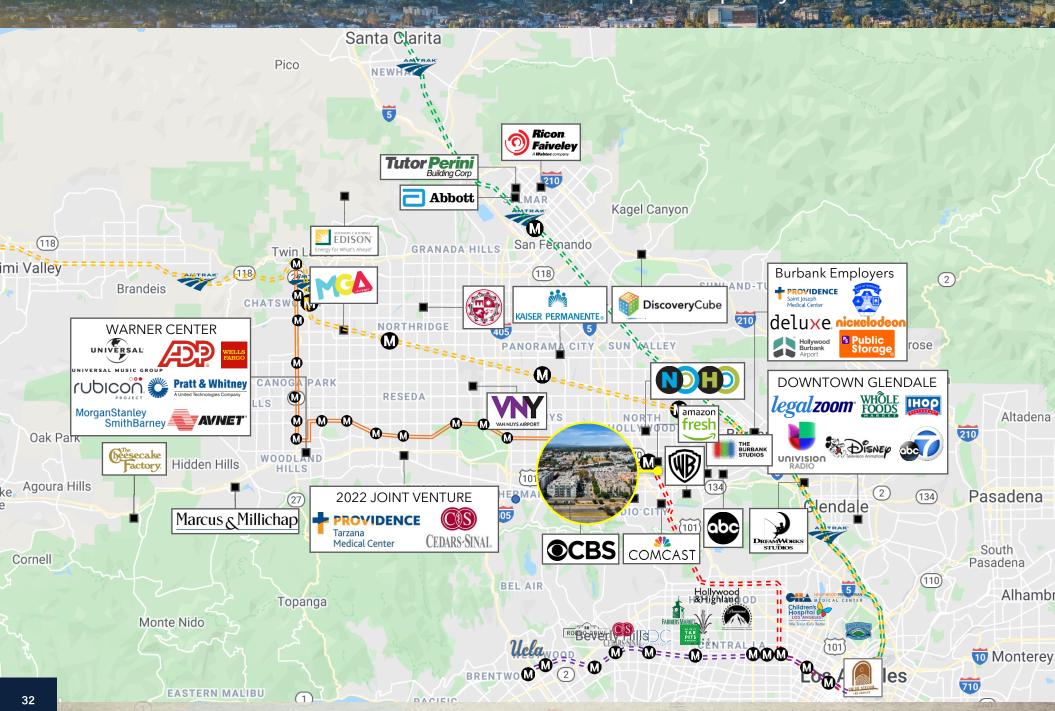
**NOHO ARTS DISTRICT** 



**WARNER CENTER** 

# SAN FERNANDO VALLEY

# Fortune 500 Firms & Top Employers



# NOHO GALLERY

# 48 UNIT PORTFOLIO • COVETED NOHO ARTS DISTRICT LOCATION

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All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

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